

October Regional Forum Program 23rd, 24th and 25th October 2024

DAY 1

Wednesday 23rd October

Drinks at Macpherson Kelley Sydney office

Macpherson Kelley Boardroom

5.00pm

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8.00pm

Attendees: All Sydney Macpherson Kelley Lawyers and Pacific Legal Network members

Address: Grosvenor Place, Level 11/225 George St, Sydney NSW 2000

[note - you need to arrive by 6.00pm to get lift access to Level 11]

DAY 2

Thursday 24th October

10:00am

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10:05am

Morning tea

Welcome from Jeff Siddle, Managing Principal at Macpherson Kelley, Sydney

Macpherson Kelley Boardroom

10:05am

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10.45am

John Ridgway*, Head of Legal Services and Isabelle Jurukovski*, Lawyer Client case studies

ANZ

BSP

SoITuna

Macpherson Kelley Boardroom

11:00am

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12.00pm

Steve Herzberg*, Managing Director and Founder, NRG Solutions Pty Ltd

Masterclass - Presenting with Confidence

Macpherson Kelley Boardroom

All Macpherson Kelley Staff and Pacific Legal Network Members

12:00pm

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12.45pm

Neil Cussen*, Principal, Olvera Advisors

Aspects of Insolvency in the Pacific

Macpherson Kelley Boardroom

12:45pm

LUNCH BREAK

Pacific Legal Network

Pacific Legal Network Hybrid Meeting
Remote attendees to dial in

1.00pm Welcome - John Ridgway*, Head of Legal Services
The year in review - Dirk Heinz*, Special Counsel
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2.00pm What the next 12 months looks like - John Ridgway, Head of Legal Services
Marketing Wrap up - Vivienne Storey*, Senior Business Development & Marketing Manager, Ariadne Lopez*, Business Development & Marketing Advisor

2.00pm Dirk Heinz, Special Counsel & William Kadi*, Lawyer
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2.20pm East Rennell Oil Spill & Case Study

2.20pm Michael Dickie
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Principal, Cavell Leitch
2.40pm Member firm presentation

2.40pm
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3.15pm **BREAK**

3.15pm Isabelle Jurukovski, Lawyer
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3.45pm Pacific Remittance Project

3.45pm Dr. Margot Whitfield*, Director, Pacific Dermatology
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4.30pm Hearing from one of our favorite NFP's and their work in the Pacific

4.30pm **BREAK**
Walk over to DLA Piper offices

5.00pm Presentation
The PLN and DLA Piper collaboration on the ICJ climate submissions
Followed by drinks at DLA Piper's office with the DLA team
No, 22/1 Martin Pl, Sydney NSW 2000

6.30pm Free time: Sydney is your oyster

All day

Law firm free time – client meetings in Pacific Legal Network Sydney offices can be organised if needed.





Steve Herzberg

Managing Director & Founder, NRG Solutions

Steve Herzberg is the MD and founder of NRG Solutions. Over the past 20 years he has helped thousands of people to become better and more confident presenters. He will share with you how, by removing interference from your thoughts and channelling your NRG, you can become a more engaging, credible, and authentic presenter. Steve has a Bachelor of Business degree from Curtin University (WA) and is a level 3 Coach. He works with clients across a broad range of industries including; Technology, Legal, Finance, Haircare, Animal Health, Sport, Education, Publishing, Hospitality and Golf.

Whether you're pitching a potential client, leading a team meeting, or delivering a keynote speech, strong presentation skills are critical for lawyers to master. The 3 key elements of successful presentations are delivery, structure, and content. In this session, Steven will cover:

- What makes a successful presentation?
- How to prepare effectively for a presentation.
- The importance of structure to engage your audience.
- Using PowerPoint.
- Handling your presentation nerves, fear of failure and negative self-talk.
- Cutting the waffle to make clear and succinct points.
- Understanding the impact of your nonverbal (body language) message.
- 5 strategies for maintaining audience engagement throughout a legal presentation.
- Staying calm and useful strategies for handling tricky situations, and questions.





Neil Cussen

Principal, Olvera Advisors

Neil has 35 years of experience in the Insolvency and Reconstruction industry, 25 years as a Partner, including 14 in a Big 4 Firm.

Neil has been appointed in various capacities in over 1250 external administrations. Focusing predominately on asset recovery to the Middle Market, his main objective has always been preserving businesses and maximising the return to stakeholders.

Neil specialises in pre lending, investigatory and expert reports for financial institutions. As a strategic advisor to businesses, he has developed opportunities for companies to identify areas for improvement in operational and financial performance.

Past assignments have allowed Neil to gain significant experience in resolving and administering cross border insolvencies and he has worked on corporate assignments not only in Australia but in New Zealand, Thailand, Hong Kong, Malaysia and Japan. Neil has conducted business investigations for banks and financial institutions and completed expert reports on company solvency for banks, lending bodies, Australian government authorities, creditors and for the Supreme and Federal Courts of Australia.



Dr. Margot Whitfeld

Director, Pacific Dermatology

Assoc. Prof Margot Whitfeld is a Sydney based dermatologist who has been conducting research and teaching in the Pacific since 1994 after completing her Fellowship in Dermatology in Australia and a Diploma in Tropical Health and Hygiene from the UK. She has worked at St Vincent's Hospital since 1996, including 9 years as Head of Department. She has been a lecturer at UNSW since 2003, and lectures also at Notre Dame and University of Sydney. Her Pacific-based research includes three NHMRC grants and a Bill and Melinda Gates Foundation funded project.





William Kadi

Lawyer, Primo Afeau Legal Services

William obtained his Bachelor of Arts and Bachelor of Law at the University of South Pacific. He then obtained a Professional Diploma in Legal Practice from the University of the South Pacific and has been practicing law in the Public Solicitors Office in Solomon Islands since 2017. William has varied legal experience in criminal defence, family law and environmental law. He is a co-author to in the first edition Environmental Law and Governance in the Pacific Climate Change, Biodiversity and Communities (Chapter 12) published by Routledge 2020 and is Vice President of the Solomon Islands Environmental Law Society.



Michael Dickie

Principal, Cavell Leitch

Michael is a Senior Principal and heads Cavell's business team.

He specialises in advising a range of SMEs and larger clients (including listed companies) on business acquisitions and disposals, capital raising, joint ventures, limited partnerships, general commercial contracts, insolvency and debt restructuring.

Michael's sector experience includes private equity, agri-business, transport, information technology, tourism and leisure, property investment and development, financial services, manufacturing and retail.

He is the current chair of Cavell Leitch's Board of Directors, is a member of the Institute of Directors and INSOL and has been admitted as a solicitor in the Supreme Court of England and Wales (non-practising).

